

## *News Release*

27 August 2010

### **BALFOUR BEATTY APPOINTED PREFERRED BIDDER FOR HERTFORDSHIRE SCHOOLS PPP SCHEME**

Balfour Beatty, the international infrastructure group, announces today that it has been appointed as preferred bidder by Hertfordshire County Council for their £80 million schools scheme in Stevenage.

The scheme involves the design, construction and provision of facilities management for two mainstream secondary schools and a special educational needs school.

All construction and facilities management will be carried out by Balfour Beatty. ICT equipment and services across all the schools will be delivered in conjunction with RM, a leading provider of ICT educational solutions.

The scheme is expected to start on site in February 2011, once the contract has reached financial close.

Commenting today Balfour Beatty Chief Executive, Ian Tyler, said:

“We are delighted to be named as preferred bidder for the delivery of state-of-the-art facilities for three of Hertfordshire County Council’s schools in Stevenage for which we are providing a range of services. It demonstrates the benefits of our integrated offer and our ability to continue to win work in the education sector.

“We are committed to delivering excellent design and value for all the schools and the local community.”

Two of the schools will be co-located onto a single site and funded through a PPP route.

Balfour Beatty will invest equity of £5 million into the 25-year concession to build and maintain these two schools. The company will also be responsible for the design, build and maintenance of the third school for 10 years.

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**Notes to Editors:**

1. Balfour Beatty has 11 PPP concessions in the education sector, five under the Building Schools for the Future (BSF) programme at Blackburn with Darwen and Bolton, Newcastle, Southwark, Islington and Knowsley, five in the UK under the previous PPP model at Stoke, Bassetlaw, Rotherham, Birmingham and North Lanarkshire and one in Singapore.

These programmes involve the construction of over 100 new schools and learning centres and upgrading and maintaining well over 100 others. Balfour Beatty has over £60 million of committed equity in the sector.

2. Balfour Beatty companies are construction partners in a number of other PPP schools schemes including the BSF schemes in Hackney, Haringey and Greenwich with a total contract value of over £320 million and are framework contractors providing construction services to the £95 million scheme in Hartlepool, the £91 million scheme for North Lanarkshire Council, the £180 million scheme for Manchester City Council and the £100 million scheme in Liverpool.
3. Balfour Beatty has a substantial infrastructure investments portfolio. This portfolio consists of:
  - North West Fire and Rescue, fire stations upgrade (preferred bidder)
  - Nine major hospitals
  - Ten major schools schemes in the UK, and a technical education centre in Singapore
  - Six roads schemes and four street lighting projects (including Coventry street lighting at preferred bidder)
  - The London Underground power system
  - A coastal defence pathfinder PPP
  - Barking Power Station (non-PPP)
  - Exeter International Airport (non-PPP)
  - Blackpool International Airport (non-PPP)
  - 17 US military housing projects for the Army, Navy and Air Force, on or near bases located in 20 states and Washington, DC
  - Florida Atlantic University student accommodation

4. Balfour Beatty ([www.balfourbeatty.com](http://www.balfourbeatty.com)) is a world-class infrastructure group operating in professional services, construction services, support services and infrastructure investments.

We work in partnership with our customers principally in the UK, continental Europe, the US, South-East Asia, Australia and the Middle East, who value the highest levels of quality, safety and technical expertise.

Key infrastructure markets include transportation (roads, rail and airports); social infrastructure (education, specialist healthcare, and various types of accommodation); utilities (water, gas and power transmission and generation) and commercial (offices, leisure and retail).

The Group delivers services essential to the development, creation and care of these infrastructure assets including project design, financing and management, engineering and construction, and facilities management services.

Balfour Beatty employs 50,000 people around the world